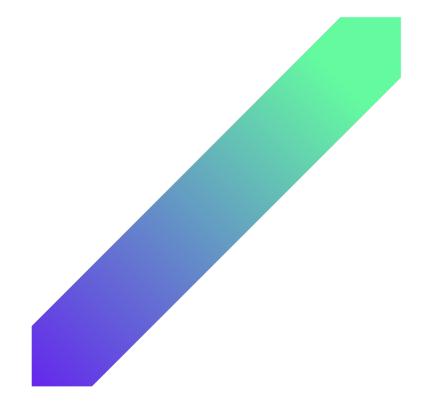


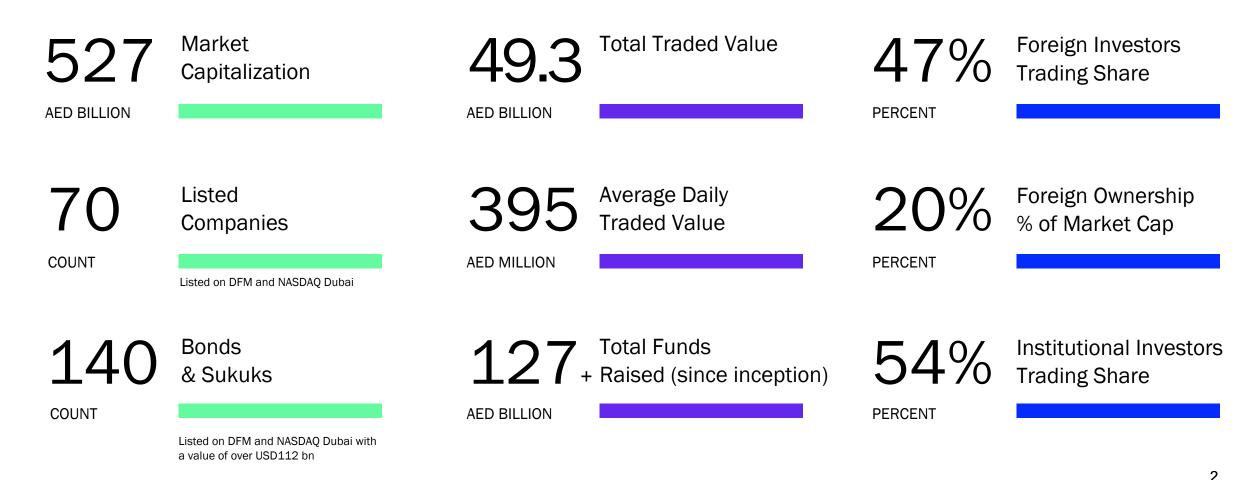
H1 2022

Investor Presentation



A World Class Market Place - Key Figures H1 2022

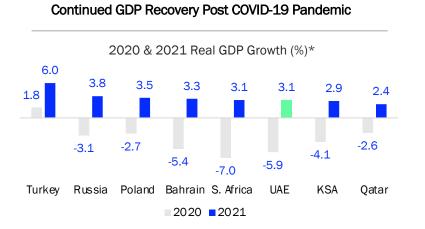




Source: DFM analytics. Note: Trading statistics for DFM excludes Nasdaq Dubai. Foreign investors defined as non-UAE investors.

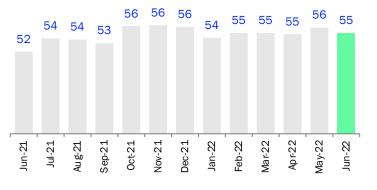
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Strong Demographic & Macroeconomic Fundamentals



Sustained Growth In Non-Oil Economy....

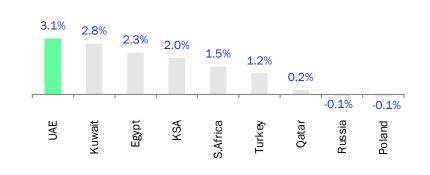
UAE Non-Oil Private Sector PMI in recovery mode post COVID-19 impact.



50 – Separates Expansion from Contraction

Growing Population

2020 - 2025E Population Annual Growth (%)



...Resulting in a Stable Business Environment

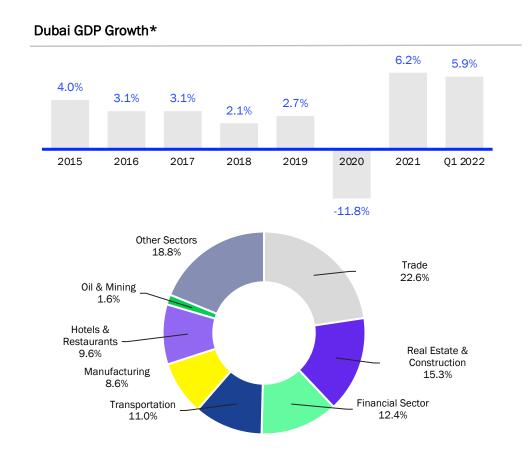
UAE ranked 25th on the Global Competitiveness Index (GCI 2019) & ranked 33rd on the 2022 Index of Economic Freedom (1st in the MENA) with a score of 70.2



Source: The UAE National Bureau of Statistics, Euromonitor, Bloomberg, World Economic Forum, Emirates NBD, The Heritage Foundation, IMF World Economic Outlook Database, October 2020. * Figures are an estimate.



Dubai Growth is Driven by a Well Diversified Economy and Strong Trade Activity



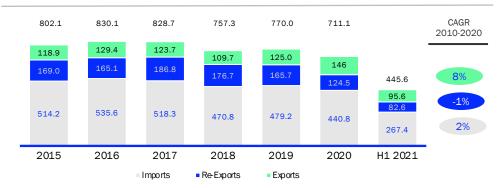
Source: Emirates NBD research, Dubai Investment Development Agency, 2017 Global Investment Report published by UNCTAD, Doing Business World Bank, IMF, Gulf news.

* Source: Dubai Statistics Center Q1 2022 as per the latest available data, some GDP growth percentages were revised due to a new national account series issued by the Dubai Statistics Center.

¹ Source: Government of Dubai Media office.

² Source: DUBAI FDI Results and Rankings Highlights Report 2021, published by Dubai Investment Development Agency (Dubai FDI).

Dubai Direct Foreign Trade Breakdown (AED bn)



Commentary

Main highlights of Dubai economy:

- The Emirate of Dubai has reported its budgeted expenses for 2022 to reach AED60 bn.
- During 2022, Dubai's successful tourism rebound continues to inspire global tourism recovery with the city welcoming 6.17 million international overnight visitors from January to May 2022, a 197 per cent year-on-year (YoY) increase from the same five-month period in 2021¹.
- With more than AED26 bn in FDI inflows, Dubai ranked first in attracting foreign direct investments in the Middle East and North Africa for 2021, and third globally in FDI capital flows.²
- Dubai is the 1st regionally and the 19th globally in the Global Financial Centres Index and ranks the 16th among 190 countries in the 2020 Doing Business.
- Dubai has moved the historical focus on Real Estate and Trade to attract more knowledge intensive projects with a
 greater focus on Technology.
- H.H. Sheikh Mohammed bin Rashid Al Maktoum established the Dubai Security Centre which seeks to ensure the proper implementation of international best practices in Dubai as a financial hub.
- Dubai is placed at the forefront of the global Islamic economy, where the total value of listed Sukuk amounted to AED297 bn – end of Q2 2022. According the IMF, During 2001–2015, USD53.8 bn or 36 percent of all global Sukuk issuances originated in the UAE.

Investor Reach - Global Connectivity



americas 12% / <u>37%</u>

EUROPE 10% / <u>30%</u>



MIDDLE EAST AND AFRICA

Snapshot of investor composition with a bigger focus locally and regionally.

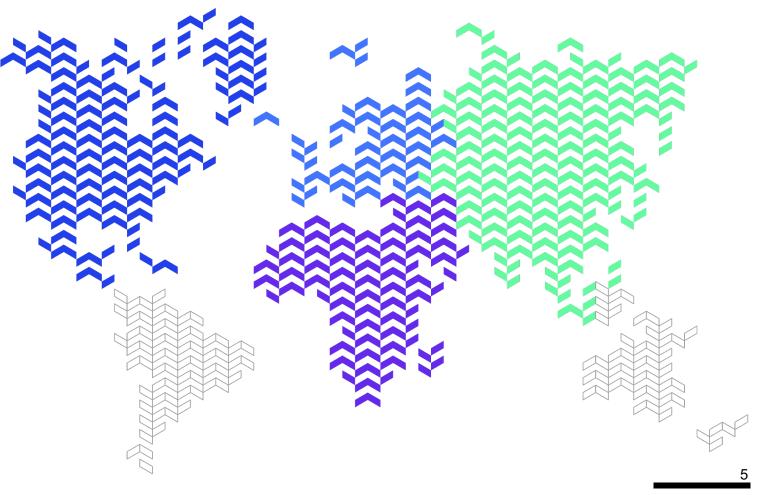
Snapshot of investor composition with a bigger focus on international investors.

REGIONALLY

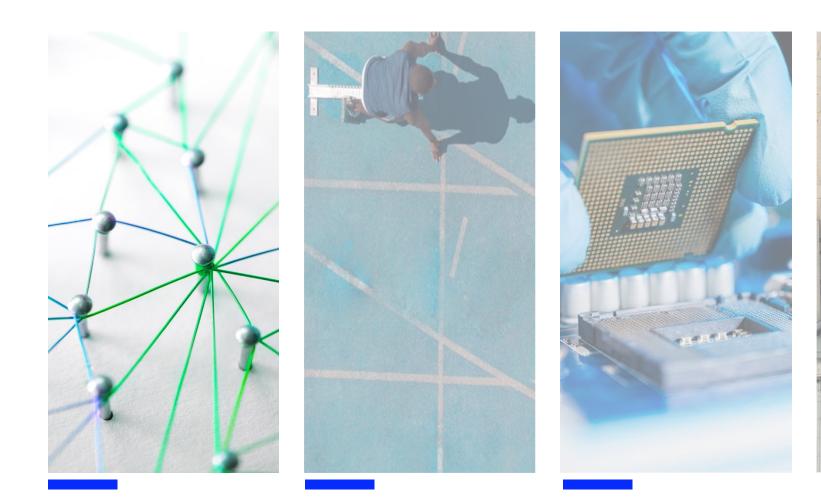
- Direct connectivity to Europe selected regional markets.

GLOBALLY

- Investors in more than 100 countries.
- Over 212 nationalities connected.
- Connected to leading international depositories.









FINANCIAL HIGHLIGHTS

OPERATIONAL

HIGHLIGHTS

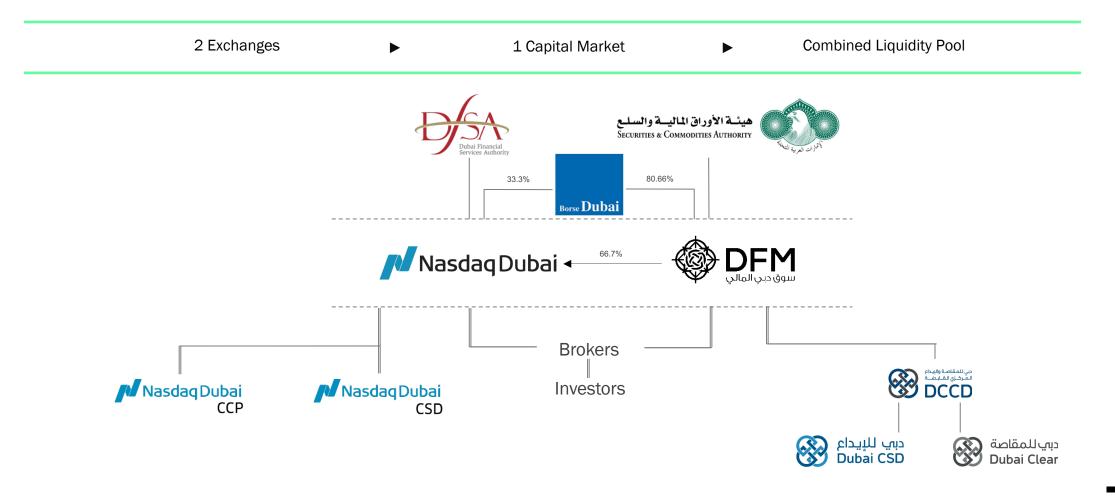
MARKET STRUCTURE & OFFERING LANDSCAPE

OUTREACH & OPPORTUNITY

Dubai's Capital Market Structure



DFM established in 2000 as a government owned exchange and in 2007 became the first regional exchange to be publicly listed, Nasdaq Dubai was established in 2005.



Products and Services Landscape - Key Offerings



ISTING OPTIONS	ASSET CLASSES	POST-TRADE PLATFORM & SERVICES
MAIN MARKET	EQUITY MARKET	Central Counter Party Clearing
Venue for listing and dual listing of Public Companies		CCP
SECOND MARKET	FIXED INCOME	Depository
Listing venue for Private Joint Stock Companies	(Bonds and Sukuk)	Securities Lending and Borrowing SLB
GROWTH MARKET Designed for SMEs with more flexible listing requirements (Nasdaq Dubai)	DERIVATIVES MARKET	Regulated Short Selling
	(Futures Contracts)	Dividend Distribution
PRIVATE MARKET Registry / CSD admission with no trading	REITS AND ETFS	iVESTOR / myAccount platform
		IPO Platform
		AGM Management

Post-Trade Functions Development



DFM PJSC Launched its New CCP and CSD Subsidiaries on 28th April 2020.

KEY BENEFITS	MAIN IMPACT
Enhanced efficiency in operational performance to improve liquidity	 Maximizing clearing members' capital requirements, adopting international best practices for margins and settlement funds. Higher efficiency in using collateral. Potential boost of clearing members' liquidity.
Enhanced risk mitigation	 Enhanced risk management by ring-fencing risk through creating separate legal entities.
Compliance with regulations and international best practice	 Comply with SCA's regulations regarding CCP which requires a separate legal entity for the CCP business license. Comply with SCA's CSD regulations which require a separate legal entity for CSD business license. Dubai CSD LLC is the first licensed CSD in the UAE. Comply with the international best practice recommendations.



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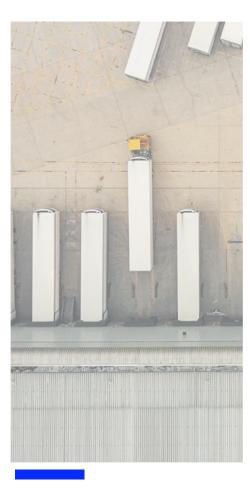




OUTREACH & OPPORTUNITY



HIGHLIGHTS



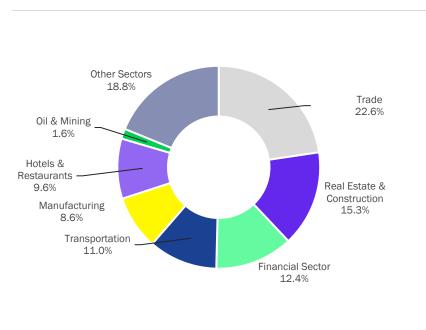
FINANCIAL HIGHLIGHTS

Diversification Opportunity - Sector Representation of Dubai's GDP vs DFM



DFM's IPO pipeline strategy aims at a better reflection of Dubai's GDP mix.

- Unlike the economy, the DFM market is dominated by the Financial sector and the Real Estate and Construction sector. These sectors collectively represent 26.6% of the economy vs. 78.3% of the market capitalisation, by end of Q1 2022.
- This represents significant opportunities for DFM as there is a diversified pool of sectors and companies to be listed in the future, and a significant opportunity for issuers since investors are looking for diversified sectors to invest in.

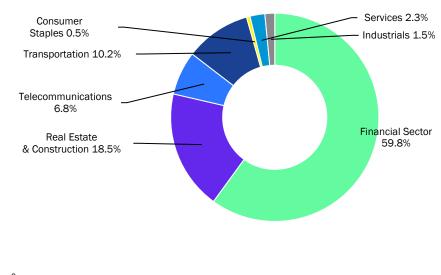


Dubai Real GDP Breakdown - Q1 20221

¹Source: Dubai Statistics Center Preliminary Estimates Q1 2022 as the latest available data.

² By market cap.

DFM Sectors Breakdown² – Q1 2022

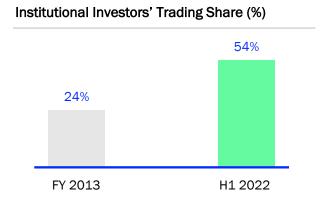


Figures may not add up to 100% due to rounding.

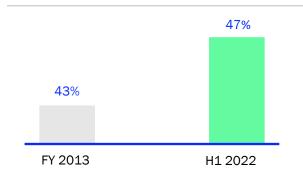
Diversified Investor Base - Bringing Together Regional & International Investors

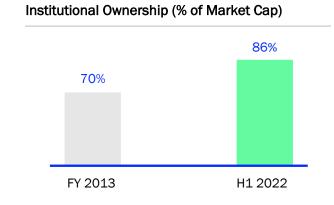


Institutional & Foreign Investors

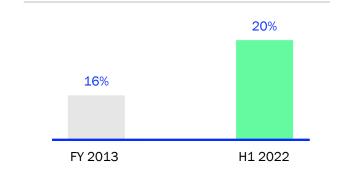


Foreign Investors' Trading Share





Foreign Ownership (% of Market Cap)



Retail & HNWI Investors

921k+ 212

Total Investors

Nationalities

- Retail and HNWIs play a key role in liquidity on DFM.
- 46% of trading is from retail and HNWIs, showing their importance on the market.
- This includes local and international investors.

Note: Figures exclude Nasdaq Dubai

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Capital Raising Success



Over AED127 bn Raised Since Inception in Dubai Funds raised on Captial Markets since Inception to 2022 AED Bn 14.4 29.1 13.1 46.4 24.3 50.0 45.0 7.6 40.0 35.0 2.1 30.0 0.01 25.0 20.0 38.8 _ 0.5 21.6 15.0 24.3 3.1 10.0 13.1 5.0 2000 - 2004 2005 - 2009 2010 - 2014 2015 - 2019 2020-2022

■ IPOs ■ Capita I Raise ■ Convertible Bonds

SELECTED TRANSACTIONS



Index Inclusion - Attracting Investors Through Index Representation



All the major index providers cover stocks listed on DFM in their relevant local, regional and international indices.

Inclusion into additional indices can provide a number of benefits for issuers:

- Exposure to new type of investment; passive as well as active prominent international funds.
- Enhancing visibility to international investors.
- Enhanced valuations.
- Optimal shareholders mix and diversified investor base.



- MSCI UAE
- MSCI GCC Countries
- MSCI Emerging Market



- FTSE Nasdaq Dubai
- FTSE Emerging
- FTSE Global Equity Shari'a



- S&P UAE Price
- S&P UAE Domestic Shari'a
- S&P Emerging Middle East & Africa

DOW JONES

- Dow Jones GCC
- Dow Jones MENA
- Dow Jones Sustainability



DFM General Index

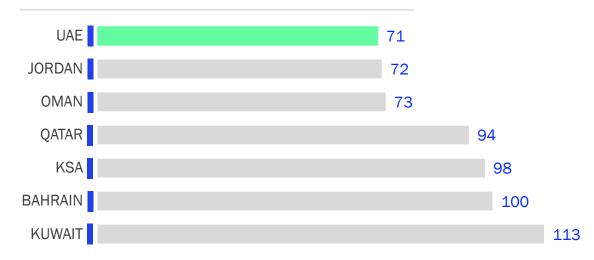
DFM Shari'a

ESG & Sustainability – a Key Agenda for Investors



- Dubai aims to become the city with the lowest carbon footprint by 2050.
- UAE ranks highest on SDGs progress in the region.
- UAE leads in ESG reporting to drive market transparency and meet growing investor demands.
- UAE's energy mix is shifting away from fossil fuels and towards renewable energy (zero emission).
- AED100 bn green fund to make Dubai an environment-friendly city with the least carbon footprint in the world by 2050.
- Mohammed bin Rashid Al Maktoum Solar Park is expected to be the largest single-site solar park in the world by 2050.
- The Dubai and Sharjah 'Sustainable Cities' are the first fully operational sustainable communities in the Middle East.

SDGs Global 2021 Ranking



Sustainable Development Report*

Country	Bahrain	Kuwait	Qatar	Saudi Arabia	UAE
No. of companies using GRI Standards	4	46	29	34	110

* Source: GRI data base.

Recent Developments - Expanding to Create Further Opportunities



IPO Pipeline Plans

In late 2021, The Government of Dubai formed the Dubai Securities and Exchange Higher Committee and announced plans to list 10 Government-related companies on the DFM, in line with the Emirate's stated objective of increasing the total market capitalization of its financial markets to AED3 trillion.

Foreign Ownership

The Government has improved the attractiveness of setting up a business in Dubai by allowing businesses in most sectors to have 100% foreign ownership.

Residency Changes

The option of obtaining a Golden Visa is not only attracting top talent to Dubai, but also making business owners want to move here.

Expanding the Capital Market

Free Zone Access on DFM

Extending DFM's Main Market IPO to cover and allow companies based in a Free Zone to benefit from raising capital and list on DFM.

Nasdaq Dubai Growth Market

Dedicated platform for younger and growing companies. Cost efficient mechanism to raise capital and list on Nasdaq Dubai.

Equity Futures

The first regional market to list Single Stock Futures on regional names to support investors.



Key Listing Requirements - Variety of Options Available to IPO

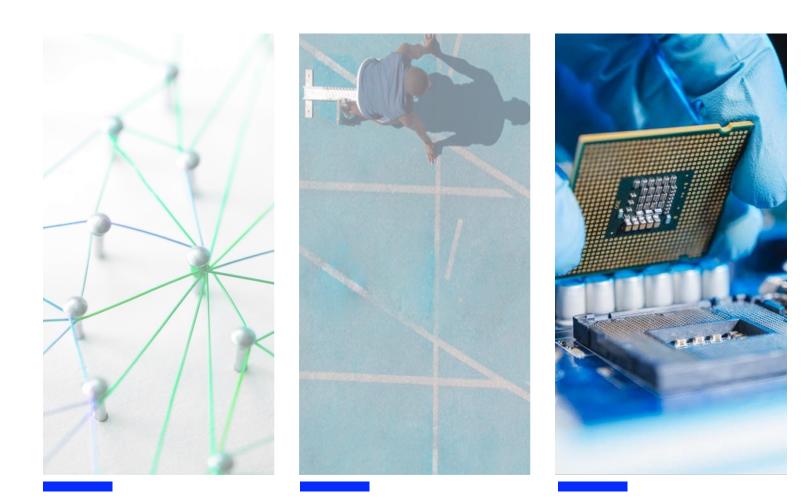


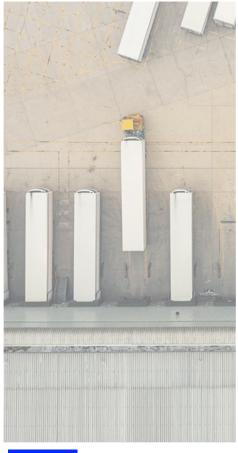




	Mainland Companies	Free Zone Companies	Main Market	Growth Market
Size	AED25 mn paid-up capital	AED20 mn paid-up capital	> USD250 mn	< USD250 mn
Financial Track Record	2 Years	2 Years	3 Years	Minimum 1 Year
Free Float	Minimum 30%	Minimum 25%	Minimum 25%	Minimum 25%
Profitability	Profitable for last 2 years	Profitable for last 2 years	Not required	Not required
Legal Structure	Public Joint Stock Company	Public Limited Company	Public Limited Company	Public Limited Company
Listing Advisor	Financial Institution approved by SCA	Financial Institution approved by SCA	Investment Bank	Compliance Advisor with relevant experience
Lock-In Period	6 months	6 months	Not required	1 year
Advisor Post Listing	Not required	1 Year	Not required	3 Years







MARKET STRUCTURE & OFFERING LANDSCAPE

OUTREACH & OPPORTUNITY

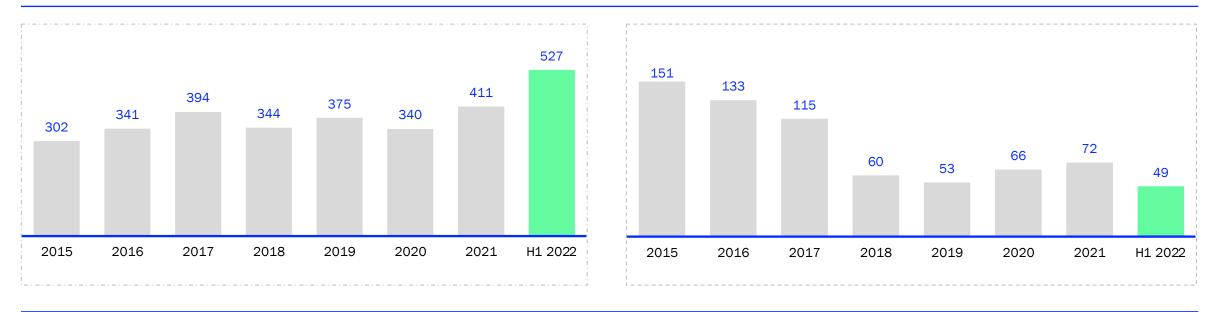
OPERATIONAL HIGHLIGHTS

FINANCIAL HIGHLIGHTS

Operational Highlights - Key Indicators



Market Capitalization (AED bn)



Note: Figures exclude Nasdaq Dubai

Total Traded Value (AED bn)

Operational Highlights - Key Indicators



603 533 **59%** 461 395 39% 41% 38% 37% 49% 36% 35% 291 261 238 213 24% 37% 29% 19% 17% 19%¹ 18% 14% 2015 2016 2017 2018 2019 2020 2021 H1 2022 2016 2017 2018 2019 2020 2021 H1 2022 2015 DFM Market Velocity Global Average Velocity

ADTV (AED mn)

Market Velocity (%)

Note: Figures exclude Nasdaq Dubai

¹ Velocity is calculated as annualized trade value/end of period market capitalization., Source for global velocity figures is the World Federation of Exchanges.

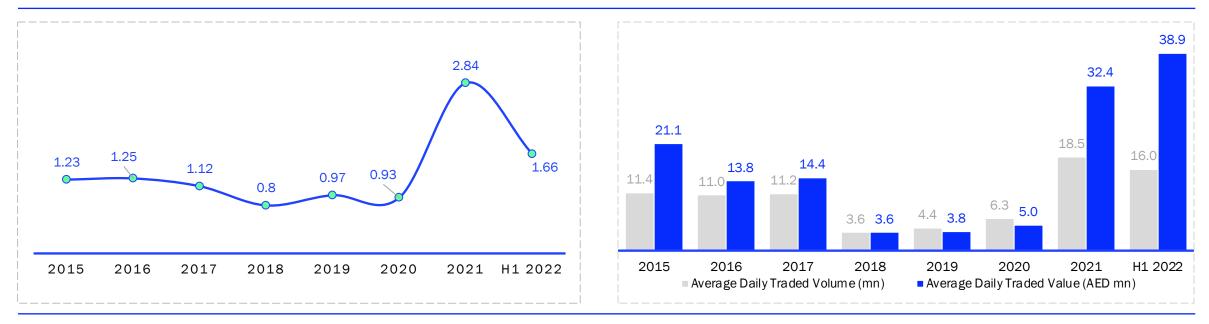
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Operational Highlights - DFM PJSC Stock Trading Activity



DFM PJSC Stock Price Performance (AED)

DFM PJSC Stock Trading Activity (AED mn)



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Operational Highlights - DFM PJSC Dividends

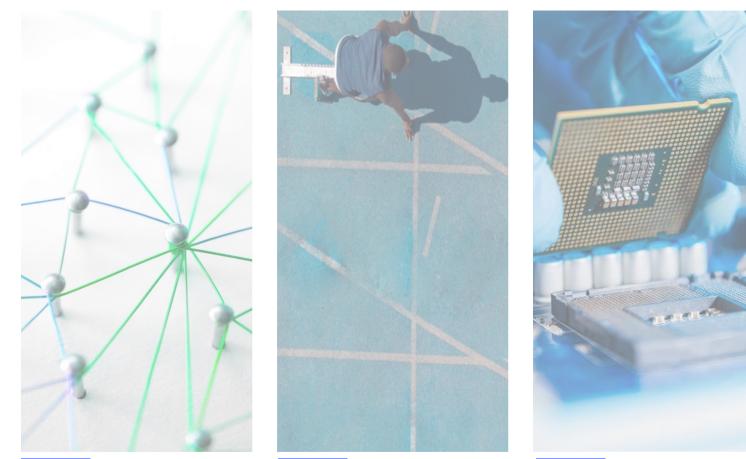


Dividends Per Share (AED) 0.07 242% 171% 164% 153% 142% 0.05 0.05 0.05 74% 119 138 0 167 0.03 560 0.025 141 78 281 262 233 122 99 2013 2014 2015 2017 2019 2021 2013 2014 2015 2017 2019 2021 NI Portion RE Portion –••-Payout Ratio % 1

Dividends Payout History (AED mn)

NI stands for Net Income, whereas RE stands for Retained Earnings. ¹ Calculated as dividend (paid following year) divided by the net profit of the year.







OUTREACH & OPPORTUNITY

OPERATIONAL HIGHLIGHTS

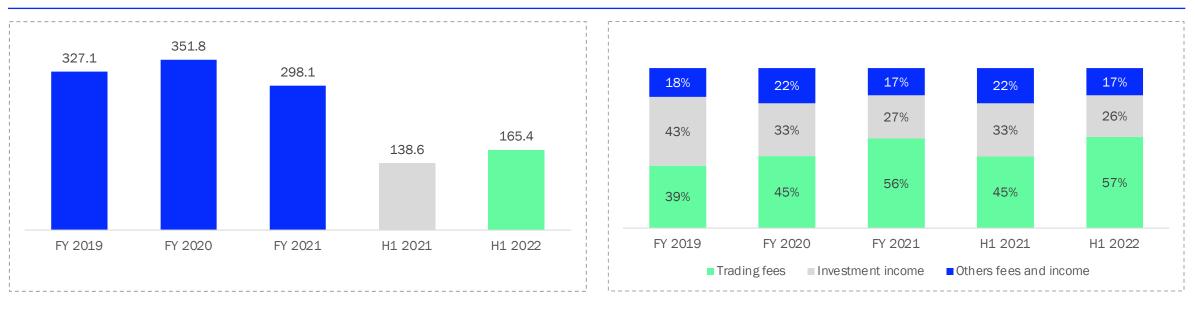


FINANCIAL HIGHLIGHTS

Financial Highlights



Total Revenue (AED mn)



Total Revenue Mix (%)

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EBITDA (AED mn) and EBITDA Margin (%)

Net Profit (AED mn) and Net Profit Margin (%)

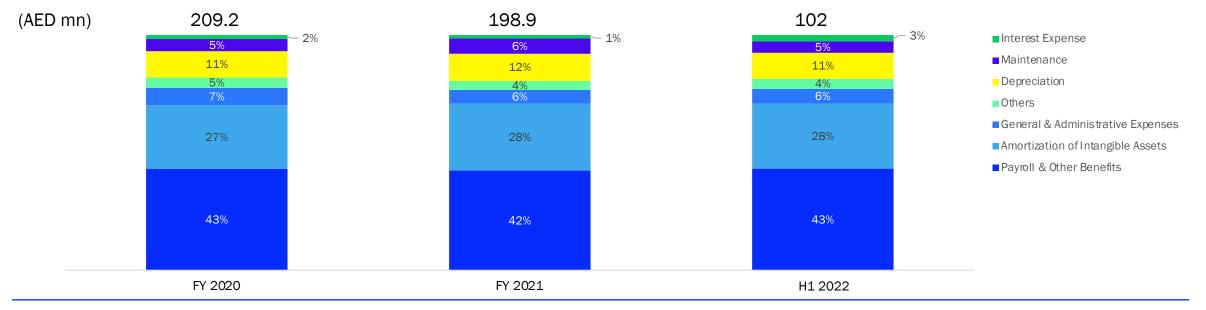




Financial Highlights



Operating Expense Breakdown (%)



Some figures & percentages might not totally add up due to rounding. H1 2022 numbers exclude non operating profit expense.

Financial Highlights

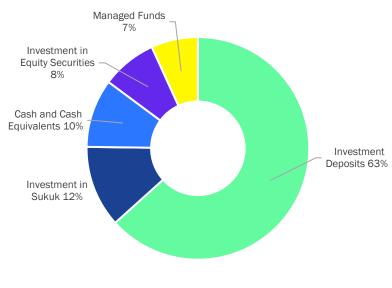
Selected Balance sheet items (AED mn)

	FY 2021	Q2 2022
Investment Deposits	3,253	2,915
Financial Assets Measured at FVOCI & amortized cost	1,109	1,230
Goodwill	2,879	2,879
Other Intangible Assets	1,977	1,949
Property and Equipment	335	327
Total Assets	9,938	9,892
Total Equity	7,963	7,862
Total Liabilities	1,975	2,030

Main Financial Assets (AED mn)

Q2 2022				
Cash and Cash Equivalents		458		
Investment Deposits		2,915		
Less than 3 Months	759			
Up to 1 Year but More than 3 Months	1,942			
More than 1 Year	214			
Other Financial Assets Measured at Fair Value – (FVTOCI) & amortized cost		1,230		
Investment in Equity Securities	370			
Managed Funds	313			
Investment in Sukuk	547			
Total		4,603		

Main Financial Assets Breakdown



Commentary

 Investment deposits are placed with financial institutions in the UAE, with profit rates ranging from 1.15% to 3.50% per annum.

- Investment in Sukuk in the UAE matures in 1-9 years and carries a fixed profit rate of 2.591% - 5% per annum.
- 95% of the investments made by DFM are within the UAE.

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Consolidated P&L



	Three months period ended		Six months period ended	
(AED'000)	30 June 2021	30 June 2022	30 June 2021	30 June 2022
Income				
Trading commission fees	28,603	50,791	62,219	94,404
Brokerage fees	3,644	3,400	7,212	6,828
Clearing settlement and depositary fees	5,460	6,535	11,334	13,136
Listing and market data fees	2,594	2,537	5,056	4,884
Other fees	3,304	2,901	3,908	3,494
Operating income	43,605	66,164	89,729	122,746
Investment income	18,971	15,913	38,991	30,907
Dividend income	1,855	3,011	6,857	9,492
Other income	139	(341)	3,060	(136)
Profit income	-	1,233	-	2,402
Total income	64,570	85,980	138,637	165,411
Expenses				
General and administrative expenses	(35,203)	(35,244)	(72,555)	(72,389)
Amortisation of intangible assets	(14,122)	(14,122)	(28,244)	(28,244)
Interest expense	(781)	(663)	(1,530)	(1,289)
Operating expenses	(50,106)	(50,029)	(102,329)	(101,922)
Profit expense	-	(1,233)	-	(2,402)
Total expenses	(50,106)	(51,262)	(102,329)	(104,324)
Net profit for the period	14,464	34,718	36,308	61,087

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